Multi-Family Building 1138 WESTERN AVENUE GLENDALE, CA

OFFERING MEMORANDUM

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Executive Summary

| THE PROPERTY: | MULTI-FAMILY APARTMENTS 1138 WESTERN AVENUE GLENDALE, CA 91201 |
|-----------------|--|
| PRICE: | \$ 2,100,000 |
| APN: | 5623-015-015 |
| # OF UNITS: | 6 |
| COST PER UNIT: | \$ 350,000 |
| LAND SF AREA: | 9,603 SF |
| BUILDING SF: | 4,501 SF |
| PRICE PER SF: | \$ 467 |
| AS-IS GRM: | 18.13 |
| AS-IS CAP: | 3.8 % |
| YEAR BUILT: | 1948 |
| # OF BUILDINGS: | 1 |
| ELECTRIC: | Individually Metered |
| GAS: | Individually Metered |
| ZONING: | GLR4YY |









Property Overview





1138 Western Avenue is a six-unit multi-family property ideally located in Glendale, CA, in Los Angeles County. Built in 1948, the property features 6 x 1 bedroom / 1 bath apartments. Recently upgraded, the property offers amenities such as energy efficient A/C, ceiling fans, onsite laundry room and rear garage parking. Easy ingress to the property is available via Western Avenue.

Subject property is ideally located just seconds from Colorado Blvd, within ideal access to major amenities such as parks, schools, library, shopping centers, and public transportation. Burbank Town Center is located just northwest of the property, with many retail and restaurant amenities available, and is accessible within minutes.

Property Highlights

- (6) 1 Bedroom / 1 Bathroom Units
- Prime Glendale Location
- Close Proximity to Coffee Shops, Retails Stores and Restaurants
- Separately Metered for Gas and Electricity with Laundry Facility On-Site
- Rear Garage Covered Parking
- Close to 5 & 134 Freeways



Income & Expense

| Price | | \$2,100,000 | | | | | | |
|-------------------------|----------|---------------|-----------|-----|------------|---------------|-----------|-----------|
| Number of Unit | | 6 | | | | | | |
| Gross Square Feet | | 4,501 | | | | | | |
| Price Per Unit | | \$350,000 | | | | | | |
| Price Per Square Foot | | \$467 | | | | | | |
| OME & EXPENSE | | Current | | | | Market | | |
| INCOME | | | | | | | | |
| Base Rent | | \$ 115,200 | | | | \$ 122,400 | | |
| Laundry | | \$ 600 | | | | \$ 600 | | |
| Storage | | \$ 1,800 | | | | \$ 1,800 | | |
| Less: Vacancy (%) | | \$ (3,528) | (3% |) | | \$ (3,690) | (3%) | |
| Effective Gross Revenue | | \$ 114,072 | | | | \$ 121,110 | | |
| <u>EXPENSE</u> | | | <u>PU</u> | | <u>PSF</u> | | <u>PU</u> | <u>P:</u> |
| RE Taxes + Assessments | 1.09123% | \$ 23,615 | \$ 3,9 | 936 | \$ 5.25 | \$ 23,615 | \$ 3,936 | \$. |
| Insurance | | \$ 1,814 | \$ 3 | 802 | \$ 0.40 | \$ 1,814 | \$ 302 | \$ (|
| Repairs & Maintenance | | \$ 3,000 | \$ 5 | 500 | \$ 0.67 | \$ 3,000 | \$ 500 | \$ (|
| Landscaping/Gardening | | \$ 1,200 | \$ 2 | 200 | \$ 0.27 | \$ 1,200 | \$ 200 | \$ (|
| Pest Control | | \$ 480 | \$ | 80 | \$ 0.11 | \$ 480 | \$ 80 | \$ |
| Cleaning Expense | | \$ 140 | \$ | 23 | \$ 0.03 | \$ 140 | \$ 23 | \$ (|
| Fire & Safety | | \$ 95 | \$ | 16 | \$ 0.02 | \$ 95 | \$ 16 | \$ (|
| Trash | | \$ 1,905 | \$ 3 | 818 | \$ 0.42 | \$ 1,905 | \$ 318 | \$ (|
| Utilities | | \$ 3,000 | \$ 5 | 500 | \$ 0.67 | \$ 3,000 | \$ 500 | \$ (|
| Total Expenses | | \$ 35,250 | ¢ | 75 | \$ 7.83 | \$ 35,250 | \$ 5,875 | đ r |

TOTALS

| Net Operating Income | \$ 78,822 | \$ 85,860 |
|----------------------|--------------|-----------|
| GRM | 18.13 | 17.07 |
| Cap Rate | 3.8% | 4.1% |



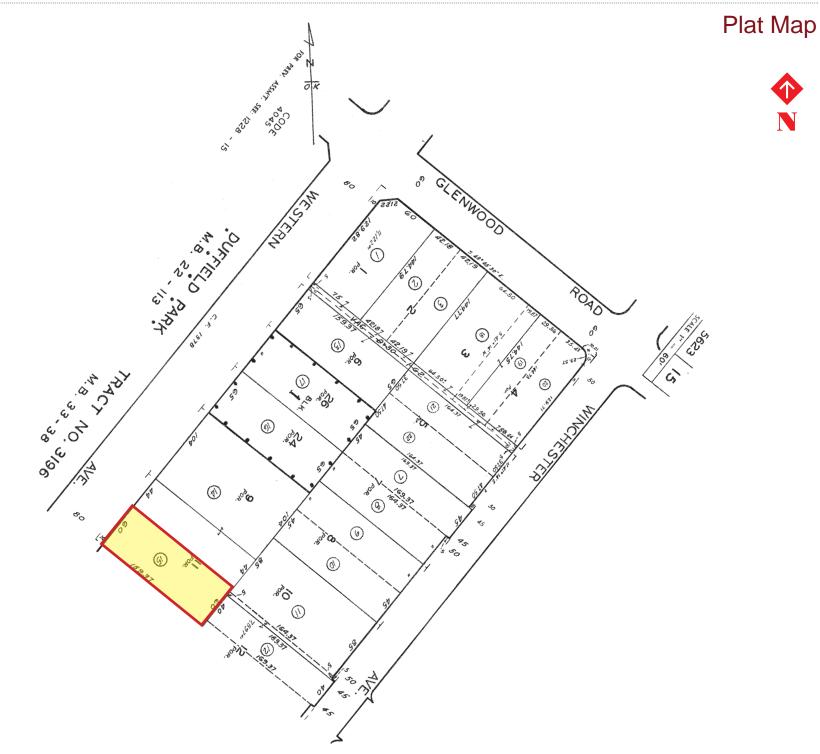
Rent Roll

| Unit # | Unit Mix | Unit SF | Lease Start | Lease End | Current Rent | Current Rent/PSF | Current Annual Rent | Market Rent | Annual Market Rent |
|--------|----------------|---------|-------------|-----------|--------------|------------------|------------------------|-------------|--------------------|
| А | 1 Bed / 1 Bath | 750 | | VACANT | \$1,700 | \$2.27 | \$20,400 | \$1,700 | \$20,400 |
| В | 1 Bed / 1 Bath | 750 | | VACANT | \$1,700 | \$2.27 | \$20,400 | \$1,700 | \$20,400 |
| С | 1 Bed / 1 Bath | 750 | | VACANT | \$1,700 | \$2.27 | \$20,400 | \$1,700 | \$20,400 |
| D | 1 Bed / 1 Bath | 750 | | VACANT | \$1,700 | \$2.27 | \$20,400 | \$1,700 | \$20,400 |
| E | 1 Bed / 1 Bath | 750 | 10/25/16 | MtM | \$1,400 | \$1.87 | \$16,800 | \$1,700 | \$20,400 |
| F | 1 Bed / 1 Bath | 750 | 05/28/14 | MtM | \$1,400 | \$1.87 | \$16,800 | \$1,700 | \$20,400 |
| | TOTAL | 4,500 | | | \$9,600 | | \$115,200 | \$10,200 | \$122,400 |



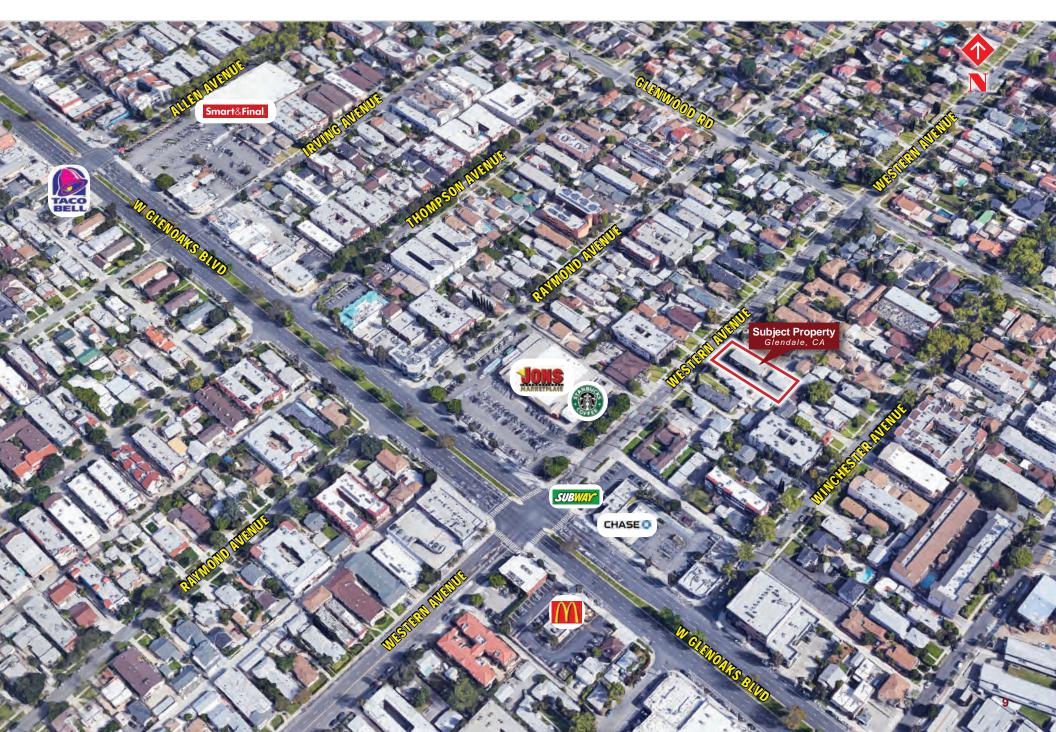
Property Photos





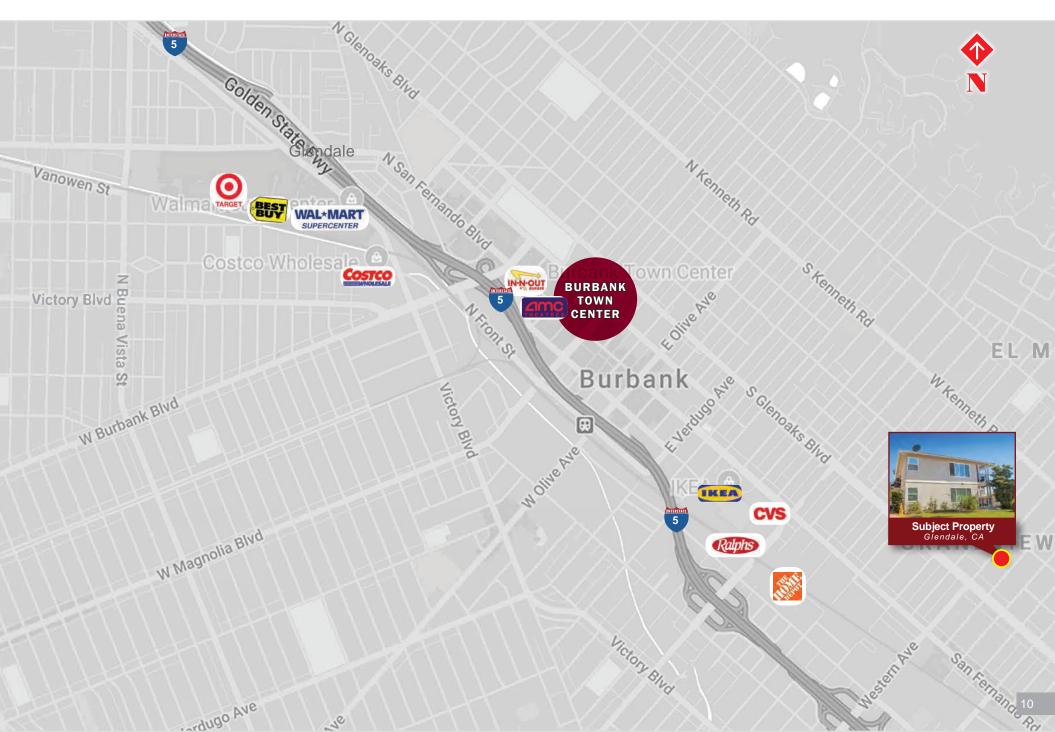


Aerial View





Location Map





Sold Comparables

| | Address | Price | Price/Unit | Price/SF | Year Built | # Units | САР | COE | Unit Mix |
|-----|---|-------------|------------|----------|------------|---------|------|-----------|--|
| Sub | 1138 Western Ave Glendale, CA 91201 | \$2,100,000 | \$350,000 | \$466.56 | 1948 | 6 | 3.8% | N/A | 6 X 1 bed /1 bath |
| 1 | 317 E Alameda Ave Burbank, CA 91502 | \$2,300,000 | \$287,500 | \$544.51 | 1954 | 8 | N/A | In Escrow | 8 X 1 bed /1 bath |
| 2 | 1303 N Brand Blvd Glendale, CA 91202 | \$3,880,000 | \$388,000 | \$323.33 | 1956 | 10 | 3.6% | 04/09/19 | 10 X studio /1 bath |
| 3 | 632 E Magnolia Blvd Burbank, CA 91501 | \$1,700,000 | \$340,000 | \$465.75 | 1924 | 5 | 4.3% | 08/31/18 | 1 X studio /1 bath; 2 X 1 bed /1 bath; 1 X 2 bed/ 1 bath; 1 X 2 bed/ 2 bath |
| 4 | 724 E Magnolia Blvd Burbank, CA 91501 | \$1,615,000 | \$323,000 | \$488.65 | 1930 | 5 | 4.9% | 02/14/19 | 2 X 1 studio /1 bath; 2 X 1 bed /1 bath; 1 X 2 bed/ 1 bath |
| 5 | 1109 Melrose Ave Glendale, CA 91202 | \$2,865,000 | \$409,286 | \$408.24 | 1964 | 7 | 3.7% | 03/08/19 | 3 X 2 bed/ 1 bath; 4 X 2 bed/ 2 bath |
| 6 | 1026 San Rafael Ave Glendale, CA 91202 | \$2,900,000 | \$362,500 | \$380.38 | 1958 | 8 | 5.4% | 07/13/18 | 8 X studio /1 bath |
| | | \$2,543,333 | \$351,714 | \$435.14 | | | 4.4% | | |



For Sale Comparables

| | Address | Price | Price/Unit | Price/SF | Year Built | # Units | САР | Status | Unit Mix |
|-----|--|-------------|------------|----------|------------|---------|------|--------|---|
| Sub | 1138 Western Ave Glendale, CA 91201 | \$2,100,000 | \$350,000 | \$466.56 | 1948 | 6 | 3.8% | N/A | 6 X 1 bed /1 bath |
| | 214-216 E Cedar Ave Burbank, CA 91502 | \$1,625,000 | \$406,250 | \$435.89 | 1928 | 4 | N/A | Active | 4 X 2 bed/ 1 bath |
| 2 | 1052 Elm Ave Glendale, CA 91201 | \$3,550,000 | \$355,000 | \$365.38 | 1963 | 10 | N/A | Active | 10 X 2 bed/ 1 bath |
| 3 | 423 E Elmwood Ave Burbank, CA 91501 | \$3,050,000 | \$508,333 | \$684.93 | 1959 | 6 | N/A | Active | 1 X 1 bed /1 bath; 5 X 2 bed/ 1 bath |
| 4 | 1600 W Glenoaks Blvd Glendale, CA 91201 | \$2,500,000 | \$416,667 | \$736.16 | 1954 | 6 | N/A | Active | 6 X 1 bed /1 bath |
| 5 | 1140 Irving Ave Glendale, CA 91201 | \$2,199,000 | \$439,800 | \$434.67 | 1964 | 5 | N/A | Active | 3 X 2 bed /1.5 bath; 1 X 2 bed/ 2 bath; 1 X 3 bed/ 2.5 bath |
| 6 | 440 E San Jose Ave Burbank, CA 91501 | \$3,250,000 | \$406,250 | \$382.31 | 1960 | 8 | N/A | Active | 2 X 1 bed /1 bath; 2 X 2 bed/ 1 bath; 4 X 2 bed/ 1.5 bath |
| | Average | \$2,695,667 | \$422,050 | \$506.56 | | 7 | | | |



Rent Comparables

| | Property Name / Location | Unit Type | Rent | Year Built | Comments |
|-----|---|---------------|---------|------------|---|
| Sub | 1138 Western Ave Glendale, CA 91201 | 1 bed /1 bath | \$1,700 | 1948 | Two-story 6-unit building ideally located near abundant retail/restaurant amenities. |
| 1 | 1049 Western Ave Glendale, CA 91201 | 1 bed /1 bath | \$1,695 | 1927 | New Kitchen, new bathroom, new flooring, newly painted, clean, quiet neighborhood. |
| 2 | 1016 Winchester Ave Glendale, CA 91201 | 1 bed /1 bath | \$1,740 | 1988 | Remodeled apartment with central A/C, tiled/laminate flooring, vertical blinds etc. |
| 3 | 1024 Justin Ave Glendale, CA 91201 | 1 bed /1 bath | \$1,600 | 1940 | On site laundry and garage parking. |
| 4 | 2050 5th St Glendale, CA 91201 | 1 bed /1 bath | \$1,600 | 1958 | Remodeled unit with laminate flooring and granite countertops. |
| 5 | 978 W Glenoaks Blvd Glendale, CA 91202 | 1 bed /1 bath | \$1,595 | 1937 | Large bedroom w/updated kitchen and bath, newer carpet and new paint. |

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